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Elizabeth Gregg  
President  
Environmental Service Laboratories  
1803 Philadelphia Street  
Indiana, PA 15701

Dear Beth:

The Pittsburgh Regional Alliance, in partnership with the Pennsylvania Department of Community and Economic Development and TeamPA Foundation, recently launched a unique business growth initiative called Pittsburgh Impact. This initiative is targeting 150 existing regional companies identified as having the greatest potential for sustainable employment due to their steady growth.

What are the characteristics of these companies? The PRA identifies a Pittsburgh Impact company if it meets the following criteria:

- steady employment growth in at least two years between 2007 and 2009
- 100% net job retention between 2004 and 2009
- employs five or more individuals
- selected, for-profit companies operating in key PRA Industry Codes

These companies are in an elite group, demonstrating the ability to grow in a challenging economic climate. We are happy to say that Environmental Service Laboratories qualifies as a Pittsburgh Impact company.

We congratulate you on being included in our Pittsburgh Impact initiative and look forward to working together.

Sincerely,



Albert Ciuksza Jr.  
Director, Pittsburgh Impact Initiative